

## Tea Market Report: Sale 36 of 8th - 9th September 2025

Improved general demand prevailed for the 121,181 packages (8.18m/kg) offered in the market; 21.98% remained unsold.

### Leaf Grades (M2 & M3) ]

Offerings: 61,240 packages (4.01m/kgs) – 23.84% unsold.

#### BP1:

**Best** – More irregular enquiry ranging between USC22 dearer to easier by up to USC12 and some teas were heavily discounted by USC90 and USC103.

**Brighter** – Appreciated by USC28 with other lines substantively dearer by USC108 and USC113.

**Mediums** – KTDA mediums were irregular and varied between firm to dearer by up to USC60, USC62 and USC83 to easier by up to USC5 with plantation mediums discounted by up to USC16.

**Lower Medium** – Gained by up to USC20.

**Plainer** – Shed up to USC6.

#### PF1:

**Best** – Saw strong enquiry at steady to USC30 dearer but some invoices were selectively discounted by up to USC4.

**Brighter** – Mostly dearer by up to USC27.

**Mediums** – KTDA mediums mostly gained by up to USC19 with plantation mediums up to USC13 above previous rates to easier by up to USC4.

**Lower Medium** – Firm to USC22 dearer to selectively easier by up to USC6.

**Plainer** – Gained up to USC12 for

### Current and Future Fresh Auction Offerings

Country	Sale 36 8 - 9 Sept'25		Sale 36 2 - 3 Sept'24		Sale 37 15 - 16 Sept'25		Sale 38 22 - 23 Sept'25	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	71,280	5,260	76,560	9,660	67,680	5,340	69,160	4,660
Uganda	8,120	6,620	6,659	4,981	9,080	6,120	8,040	5,980
Tanzania	0	0	80	360	0	0	0	0
Rwanda	5,000	560	5,640	780	5,560	740	4,560	320
Burundi	400	220	1,640	80	1,000	540	320	240
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	23,321	400	60,840	3,200	19,400	820	17,880	260
<b>Total</b>	<b>84,800</b>	<b>12,660</b>	<b>90,579</b>	<b>15,861</b>	<b>83,320</b>	<b>12,740</b>	<b>82,080</b>	<b>11,200</b>
	<b>97,460</b>		<b>106,440</b>		<b>96,060</b>		<b>93,280</b>	

the better categories with others steady to easier by up to USC9.

### DUST Grades (M1)

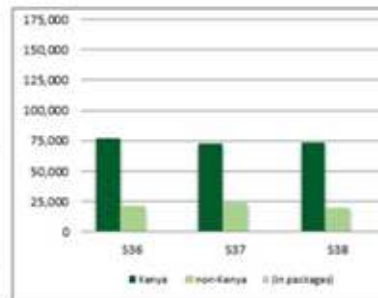
Offerings: 46,881 packages (3.50m/kgs) – 21.33% unsold.

#### PDUST:

**Best** – Gained by up to USC24 but a few lines lost up to USC2.

**Brighter** – Advanced by up to USC28 with select invoices USC48 above previous rates.

**Mediums** – KTDA mediums were irregular ranging between USC10 dearer to easier by a similar margin while plantation mediums saw improved interest gaining by up to USC10 dearer for most teas.



**Lower Medium** – Mostly appreciated by up to USC8 but a few select lines shed up to USC5.

**Plainer** – Saw irregular interest and ranged between USC8 dearer to USC5 below last levels.

continued ....

#### DUST1:

**Best** – Were dearer by up to USC26.

**Brighter** – Saw improved enquiry gaining by up to USC22.

**Mediums** – KTDA mediums were irregular varying between firm to USC10 dearer to easier by up to USC16 with plantation mediums mostly easier by up to USC14 but a few invoices were up to USC5 dearer.

**Lower Medium** – Dearer by up to USC8.

**Plainer** – Were up to USC14 above last rates to easier by up to USC11.

#### Secondary Grades (S1)

**Offerings:** 13,060 packages (0.67m/kgs) – 2.91% unsold.

In the Secondary Catalogues, best **BPs** gained with others about firm while **PFs** held value. Clean well sorted coloury **Fannings** tended dearer with **similar DUSTs** appreciating. **Other Fannings** were generally steady while some lines advanced with **DUSTs** selling above previous levels. **BMFs** were well absorbed.

#### Markets

**Pakistan Packers** and **Bazaar** lent more enquiry and were strong with improved interest from **Yemen**, other **Middle Eastern countries** and **Afghanistan**. **Kazakhstan** and other **CIS states** although selective, were less active while **Egyptian Packers** maintained interest. **UK** continued to

lend selective support with some enquiry from **Russia**. **Sudan** re-entered the market showing some interest with maintained participation from **South Sudan**. **Local Packers** were absent while **Somalia** maintained good absorption at the lower end of the market.

### Mombasa Auction Hammer Market Analysis - Sale No 36

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	89%	3.23	3.86	2.6	4.8	3.2	4.3	2.8	3.68	3.11	3.76
2 Below Best	79%	2.31	3.41	1.85	4.01	2.44	3.6	2.2	3.36	2.9	3.54
3 Good	67%	1.77	2.48	1.55	3.12	1.6	2.62	1.65	2.5	1.6	2.5
4 Best Medium	77%	1.53	2.4	1.48	1.78	1.54	2.4	1.54	2.12	1.62	1.72
5 Medium	86%	1.25	1.82	1.26	1.76	1.25	1.86	1.24	1.97	1.24	1.7
6 Lower Medium	87%	0.93	1.45	1	1.52	0.92	1.58	0.9	1.38	0.95	1.36
7 Plain	92%	0.87	1.66	0.96	1.48	0.82	1.04	0.88	1.34	0.85	1.66
<b>Totals</b>	<b>75%</b>	<b>0.87</b>	<b>3.86</b>	<b>0.96</b>	<b>4.8</b>	<b>0.82</b>	<b>4.3</b>	<b>0.88</b>	<b>3.68</b>	<b>0.85</b>	<b>3.76</b>

Category (Band)	Percentage of Total  Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	7%	38112	3.32	183431	3.55	89745	3.26	34832	3.44	346120	3.44
2 Below Best	19%	130703	2.89	472138	3.2	278068	2.85	101066	3.24	981975	3.06
3 Good	42%	208653	1.8	1081922	2.08	668788	1.93	248692	1.86	2208055	1.98
4 Best Medium	13%	59520	1.67	223984	1.74	360272	1.8	22800	1.65	666576	1.77
5 Medium	11%	60620	1.54	192464	1.54	274606	1.62	31256	1.47	558946	1.57
6 Lower Medium	6%	24960	1.3	86757	1.18	149520	1.1	69796	1.07	331033	1.13
7 Plain	3%	17800	1.21	32080	0.91	56080	1.03	53920	1.18	159880	1.08
Totals	100%	540368	2.08	2272776	2.3	1877079	1.97	562362	2.01	5252585	2.13

Courtesy : Tea Brokers East Africa Limited